
 MSG FROM: DGREENBE--VCH0021A TO: AREIMAN --VCH0021A 08.12.92 10:47:58
 To: AREIMAN --VCH0021A

*** Reply to note of 07.12.92 18:24
 From: D. Greenberg
 Subject: Statement re ARD program

I was gone when you called (obviously). I have read all the notes to date, as well as your letter (which was terrific). I will talk to Walter at lunch, and convey your views. While I generally share your views about talking to ourselves, I also think that local management needs some room to quiet fears among employees, let them know we take this kind of attack seriously, without panic, and have confident responses. You have provided such a response.

A predicate to my point is that there is some felt need among some group of employees in Germany to see/hear/read a response. I have no idea of that is true. Perhaps the best part of the delay in preparing the letter is that it will give Paul time to see whether it is really necessary.

At the end of the day, we should assume anything we write finds its way into the media, antis, ARD, etc. What you have written would seem to me to survive whatever scrutiny it may encounter.

I don't really feel strongly one way or the other.

David

 MSG FROM: AREIMAN --VCH0021A TO: DGREENBE--VCH0021A 08.12.92 11:48:53
 To: DGREENBE--VCH0021A

*** Reply to note of 08.12.92 10:47
 From: Andre Reiman
 Subject: Statement re ARD program
 I am still somewhat reluctant, but am willing to let others make the call.

Tony made the point that maybe Paul should just speak to the managers; but I am not convinced the Germans can be convinced of this.

Let me know if there is anything else I should do.

Andy

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